

Fantastic Analytics Transformation Journey

Dr. Gwynpong Chatranon

New Analytics Transformation & Data Science Advanced Info Service Public Company Limited

Thailand | 13 September 2018 | #TableauExperience





About AIS



สรุปคลื่นความถี่ 3 ค่ายมือถือ AIS-TRUE-DTAC

้นับรวมคลื่นความถี่ที่ได้รับใบอนุญาตจากกสทช. และคลื่นความถี่ตามสัญญากับพันธมิตร

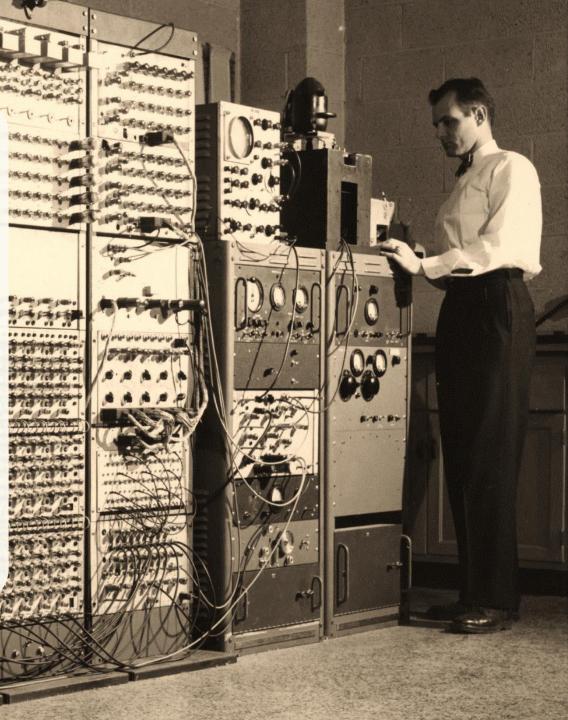


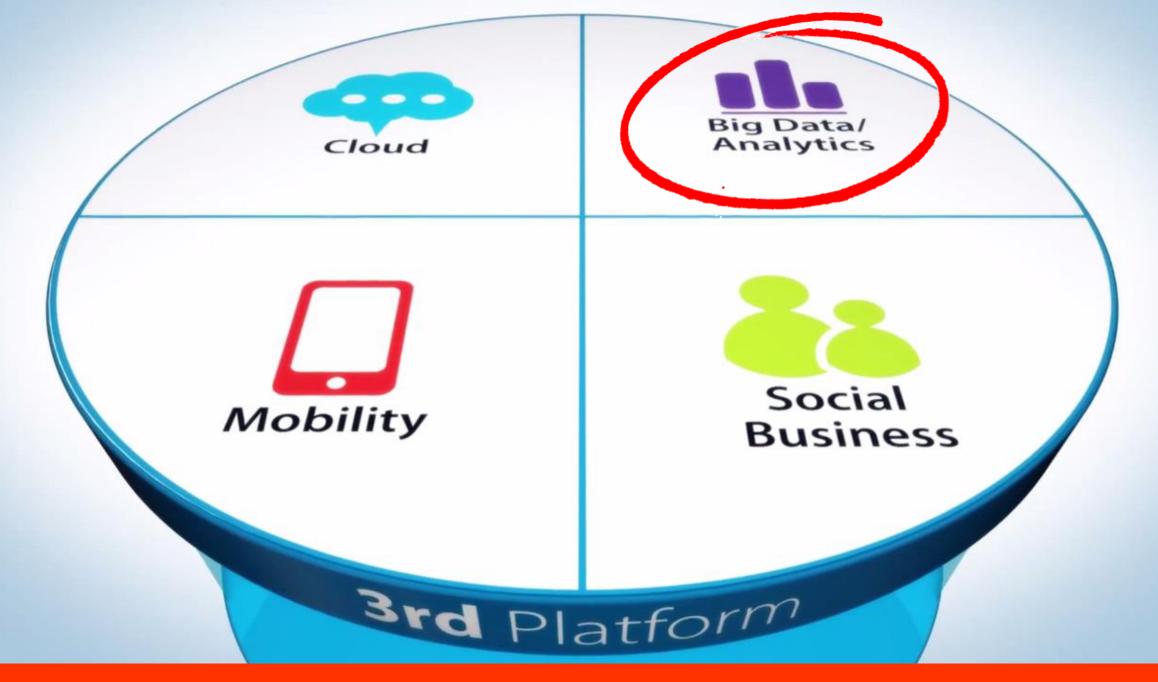


Just few years back ...

Mostly traditional BI

- Traditional Data Warehouse
- Analytics capability is limited to few teams
- Zero data scientist
- Hadoop as a cheap storage

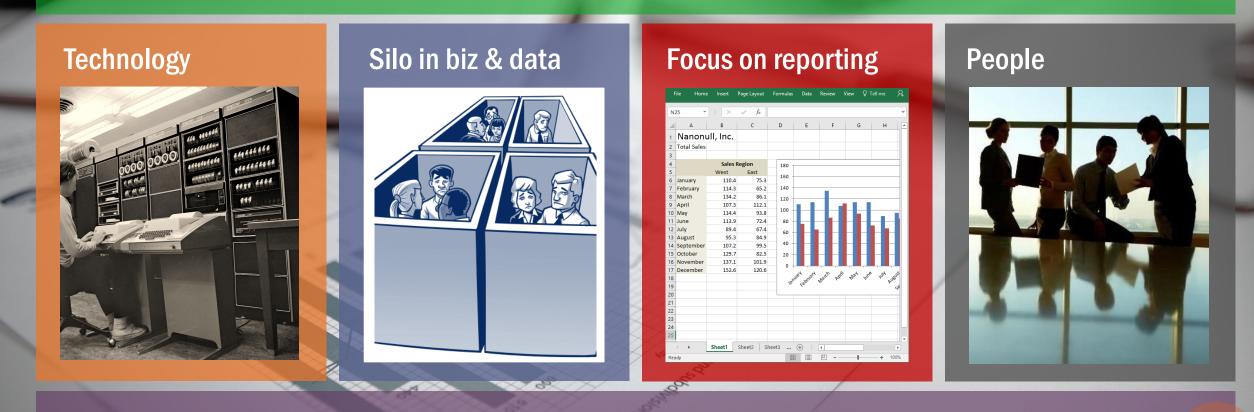




AIS CEO showed a strong direction to transform AIS into data-driven organization

Challenges in Enterprise Analytics Transformation

Management Vision & Direction



Process & Government

Driving Adoption of Enterprise Analytics



ACTIONABLE INSIGHT

SKILL

APPLICATIONS & SOLUTIONS

SYSTEM & TOOLS

DATA

PROCESS

STRATEGY

DATA ANALYTICS คืออะไร? คือการนำข้อมูลที่เป็น fact-based กับ math-based มาช่วยใน (1) Descriptive Analytics - จะเกิดอะไรขึ้นใน - เกิดอะไรขึ้น - เกิดเป็นจำนวนเท่าไร อนาคต - เกิดบ่อยแค่ไหน - มี outcome อะไร - เกิดที่ใหน เกิดขึ้นได้ - เกิดเพราะอะไร บ้างถ้า trend ยัง **เป็นเชิ่**นนี้ - ทำนาย Non วามต้องการหรือ พฤติธรรมลูกค้าโดยลูกค้า ้ยังไม่เอ่ยปาก

Customer Interest From Video Analytics

Descriptive Analytics





A recommendation engine to predict which phone model a customer is likely to purchase.



Data Lake

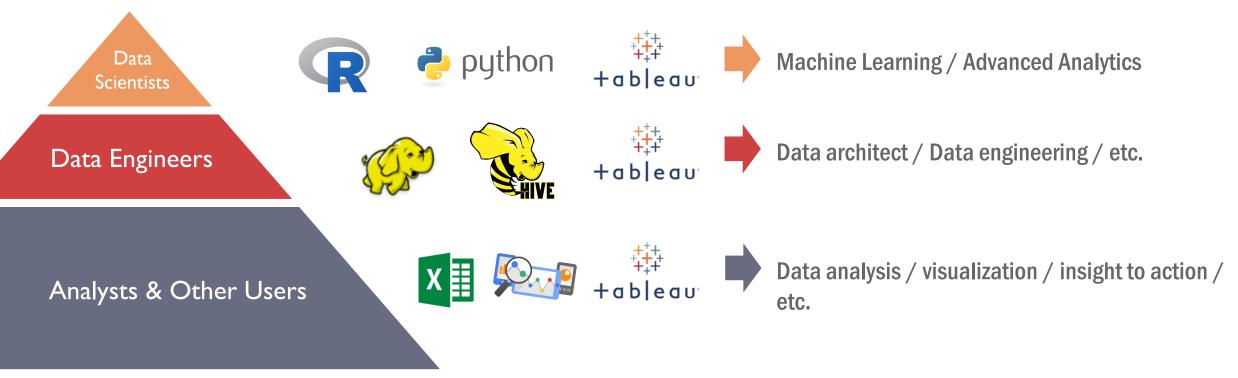
Recommendation Engine based on Machine Learning

Shop, **Call Center**, **Online Store**











Big Data Technology Big Data Storage Big Data Processing Big Data Analysis Big Data Visualization

Hadoop Essentials Spark & Kafka Developer Hadoop Data Analyst Hadoop Administrator

Big Data Foundations & Governance



Campaign Management System Online Marketing System Other Analytics Tools Other Supporting & Optimization Platforms

Analytics & Execution Platform



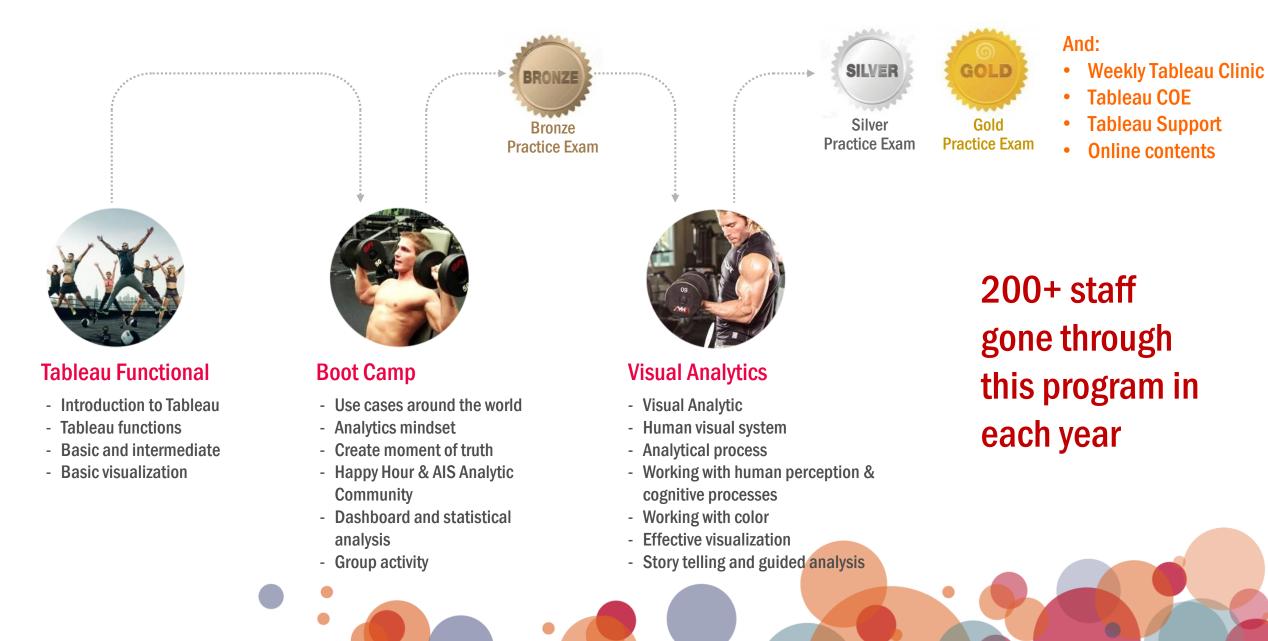
Analytics as Corporate Culture Driving Management Awareness Analytics Community Sharing – Internal & External Analytics Day / Exhibition

People & Collaboration

Full Tableau Training For All Business Units





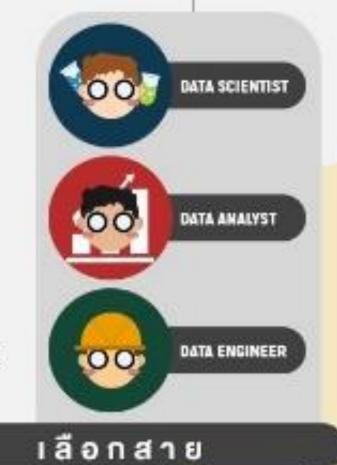




เส้นทางสู่ดวงดาว ANALYTICS

14 FEB "วันแห่งความรักและความเข้าใจ" มาทำความรู้จักกับ Role ทั้ง 3 ในงาน Data Analytics เพื่อตัดสินใจว่าใช่สำหรับคุณไหม

ถ้าใช่...**สมัครเลย !!!**



AIS's Data Analytics Day – The Day That Everyone is Happy With Data



1. Guest Speakers

Tableau Experts from Singapore





Mr.Maiake Tanungkunanij Data Analyst at Agoda Thailand

Topic: Zero-to-Hero - Data Science in Action. Behind his success, from zero to become data science hero, how he achieves that in 3 year Mr.Komes Chandavimol Chief Data Officer (CDO) at Sansiri PLC. and founder of Data Science Thailand community.

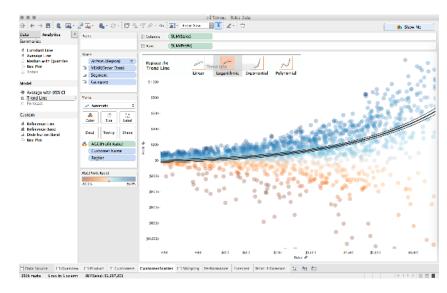
Culture of Analytics - how he built his analytics team at Sansiri PLC where people development is crucial.



2. Tableau Competition

To find the best team who can use Tableau to find the most valuable insight with excellent story telling and presentation.





prizes.

From **20 teams across the country**, only 5 teams were selected

to compete in InDA Analytics Day.



Five Finalist Teams AIS Tableau Competition



Minerva team iPhone insight



RON team Customer churn insight







TSAM team

Unusually high outgoing call from a single number

Anpanman team Insight on popular music applications

We're Family team Insight to acquiring new fixed broadband (FBB) customers

3. Analytics Exhibition Booths



Summary of Participants

Site Facility Support IT Solution Regional Operations - Northeast Customer Experience Management Chief Audit Executive Accounting Enterprise Product & Solution Implementation & Maintenance Deputy Chief Finance Officer-AIS Company Secretary Vice President - Contact Center BKK Chief Human Resources Officer Business System Integration Managing Director-Advanced MPAY Consumer Product Management DP-BDP Customer Management Marketing IT Development Chief Consumer Business Officer Nationwide Network Management Chief Corporate Officer Purchasing Finance DP-TES SC-CAP Regional Operations - North Nationwide Operations and Support Consumer Marketing & Sales FBB Business Management IT & Services Platform Management Retail & Channel Management Customer & Service Management DP-SVS Retail Service Management Marketing Communication ICT Planning Cost Transformation IT Service & Support Public Relations DP-CODM Solutions Enterprise Marketing & Sales Regional Operations - Central Human Resources System & Infrastructure Enterprise Risk Management Chief Technology Officer Retail Planning & Design

AIS Analytics COE & Community





DATA VIZ1

21st May 2018 | 14:00 - 16:30 SC Tower 6th Floor, Playhouse พบกับกิจกรรมสนุกๆ พร้อม Show Case จาก Speaker ผู้เชี่ยวชาญ

> ลงทะเบียนได้แล้ว ! ตั้งแต่วันที่ 9 - 14 พฤษภาคม 2018

สอบถามเพิ่มเคิมได้ที่ คุณภัทราทิพย์ อินทปุระ โทร. 0898833434

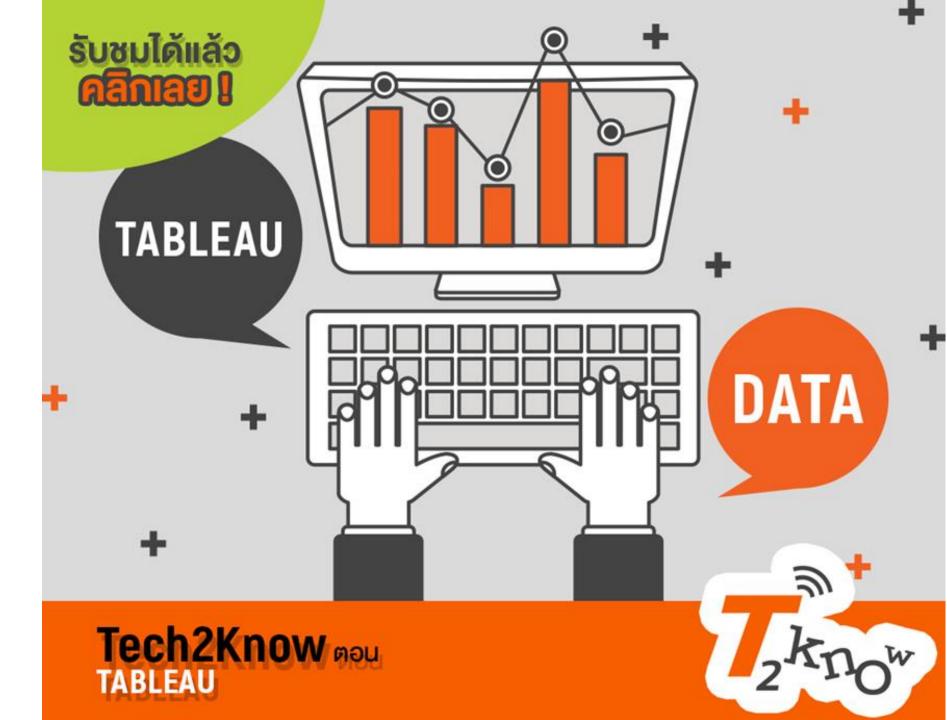
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44 AIS Tableau Clinic

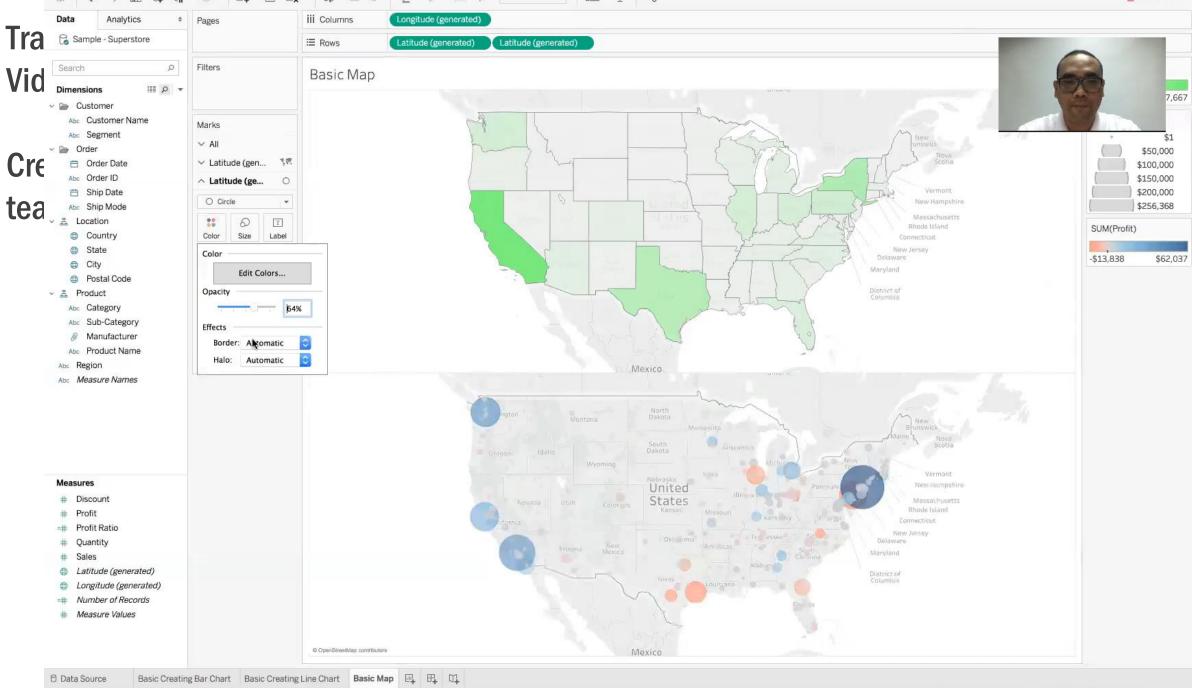


Training & Entertaining Video Series on Tableau

Created by AIS internal team



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Thow Me

Few years back ...

- Mostly traditional BI
- Traditional Data Warehouse
- Analytics capability is limited to few teams
- <u>Zero</u> data scientist
- Hadoop as a cheap storage



Now, where magic happens ...

- Modern BI tools, big data and storage tools
- Customer 360 Data Mart
- Almost <u>30 data scientists and more by year end</u>
- Dozens of data engineers and more by year end
- <u>100+ data analysts</u> by year end
- Over 600+ staff trained for Tableau and over 250 obtain Tableau Silver Skill Belt.
- Descriptive analytics and predictive analytics in real business cases
- Analytics capability is spread out across the company with self-service analytics tool
- Analytics becomes basic capability and merged into our DNA.
- Everyone cries for and is happy with data analytics

Key Success For Enterprise Analytics Adoption

- Management sponsorship
- Infrastructure/tools/process/governance
- Establishing a driving team / COE
- Analytics competency for all business units
- Start small on multiple analytics projects
- Collaboration internally and with external entities
- Analytics as key corporate culture
- Continuous journey to improve analytics maturity of different business units across the organization



Thank You

